

The Social Network

INT. MARK'S DORM ROOM - NIGHT

As the door opens and MARK and EDUARDO come into the overheated warmth of the room.

EDUARDO

It's time to monetize the thing.

MARK

Those Asian girls were cute. What were their names?

EDUARDO

Did you hear what I said?

MARK

When?

EDUARDO

I said it's time to monetize the site.

MARK

What does that mean?

EDUARDO

I mean it's time for the website to generate revenue.

MARK

No I know what the word means. I'm asking how do you want to do it?

EDUARDO

Advertising.

MARK

No. What were their names?

EDUARDO

We've got 300,000 members.

MARK

'Cause theFacebook is cool. If we start installing pop-ups for Mountain Dew it's not gonna--

EDUARDO

Well I wasn't thinking it would be Mountain Dew but at some point--and I'm speaking as the business end of the company--the site--

MARK

We don't even know what it is yet.  
We don't know what it is, what it  
can be, what it will be. We know  
it's cool, that's a priceless asset  
and we're not giving it up.

EDUARDO is sitting at MARK's desk and he's seen something  
sitting on top of a pile of books...

EDUARDO

Mark, what is this?

MARK

What.

EDUARDO holds up a letter that's on a lawyer's stationary.

EDUARDO

This.

MARK

I think it's called a cease and  
desist letter. What were their  
names?

EDUARDO

Who?

MARK

The girls.

EDUARDO's speed reading the letter.

EDUARDO

When did you get this?

MARK

About 10 days ago.

EDUARDO

Jesus Christ.

MARK

I liked the shorter one.

EDUARDO

They're saying--the Winklevoss  
twins are saying you stole their  
idea.

MARK

I find that to be mildly annoying.

EDUARDO  
They find it to be property theft.  
Why--

MARK  
Look--

EDUARDO  
--why didn't you show this to me?

MARK  
It was addressed to me.

EDUARDO  
They're saying we stole theFacebook  
from Divya Narendra and the Wink--

MARK  
I know what it says.

EDUARDO  
(pause)  
Did we?

MARK  
What?

EDUARDO  
Please don't screw around with me  
now.

MARK  
I'm not.

EDUARDO  
Look at me.

MARK  
What are you, my mother?

EDUARDO  
The letter says we could face legal  
action.

MARK  
No, it says I could face legal  
action.

EDUARDO  
It's from a lawyer, Mark. They  
must feel they have some grounds  
for--

MARK

The lawyer is their father's house counsel, I checked it out, they're not, you know--

EDUARDO

Do they have grounds?

MARK

Yes, the grounds are theFacebook is cool and popular and sexy and HarvardConnection is lame. I didn't use any of their code, I didn't use anything. A guy who builds a really nice chair doesn't owe money to everyone who's ever built a chair. They came to me with an idea, I had a better one.

EDUARDO

Why didn't you show me the letter?

MARK

I didn't think it was a big deal.

EDUARDO

If there's something wrong--if there's ever anything wrong--you can tell me. I'm the guy who can help.

(pause)

Is there anything you need to tell me?

MARK

No.

EDUARDO

What are we doing about this?

MARK

I went to a 3-L at Student Legal Services and he told me to write back.

EDUARDO

What did you say?

MARK goes to find a copy of his "response". He gives it to EDUARDO.

EDUARDO (CONT'D)

(reading aloud)

"When we met in January, I expressed my doubts about the site-- where it stood with graphics, how much programming was left that I had not anticipated, the lack of hardware we had to deal with, the lack of promotion that was needed to successfully launch the website..."

MARK

(beat)

How's it going? How's the internship? How's Jenny?

EDUARDO

How's the internship?

MARK

Yeah.

EDUARDO

Mark...Jesus, I quit the internship. We've talked about this on the phone, were you even--I quit my first day.

MARK

I do remember you saying that.

EDUARDO

Yeah, it was a pretty big deal.

MARK

How's Jenny?

EDUARDO

Jenny's psycho.

MARK

That can be fun.

EDUARDO

No I mean she's actually psychotic. She's insanely jealous and she's irrational and she's violent.

MARK

Still, it's nice you have a girlfriend.

End scene.